



**RAINBOW Solicitors LLP**

*The Art of Law*

**Our Ref: K0078**

**Date: 19 June 2017**

Mr. H. S. Bhurji - Commercial Mediator  
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Dear Mr Bhurji,

**Our defendant client, contract, business & economic loss dispute - mediation**

You were instrumental in bringing the parties in this three-year dispute to an acceptable solution and helping them avoid an expensive trial.

You facilitated the mediation over a full day, through a series of consecutive, and conference telephone calls, which was extremely useful as the claimants were based in Manchester, ourselves in London and our Barrister in Eastbourne.

Our client was being pursued we say for a nonsensical amount in his own personal entity as well as in his capacity as a director for his previous company, which had been liquidated. The claimant just would not grasp our legal arguments, which were in fact delivered by counsel and myself.

I felt you grasped the key issues and were very firm with the claimant on a particular occasion as during one of our conference calls his tone towards me was quite hostile, you kerked this immediately and reminded him this would not be tolerated and was unacceptable.

You focussed my client on the commerciality of this dispute, who did take significant persuading, you took a great deal of time to listen to him and guide him through the mediation process.

Towards the end both parties were getting bogged down in semantics concerning the drafting of the agreement, were you took charge, clarified matters very succinctly and ensured what was agreed was reflected in the consent order.

We would be happy to use you again and recommend you to other legal professionals.

Yours sincerely

**Mr Ismaeel Malik**  
Solicitor  
**Rainbow Solicitors LLP**